

## Marketing Manager

We are looking for a Marketing Manager to lead, plan and execute integrated marketing campaigns, build Talent Trust's brand and strengthen our position in the Christian community.

You have integrated marketing experience with strong end-to-end campaign know-how and a growth-mindset to deliver integrated marketing programs that drive brand awareness. If you love the rewarding challenge of building a brand, we want you.

## What you will be doing

- Identify business metrics and goals that will drive new customers and new policy growth.
- Develop strategies and tactics to get the word out about our company and drive qualified traffic, new business leads.
- Develop and deliver successful marketing campaigns and own the implementation from ideation to execution.
- Automate email marketing, lead generation, word of mouth and social media to drive meaningful engagement.
- Develop a content distribution strategy for engaging our community across our website, social media, and email marketing.
- Manage company brand and online reputation thereby increasing brand awareness and market share.
- Promote our brand through conferences and major missions-related events.
- Manage, develop and implement promotional materials such as marketing collateral, video, written copy, graphic design, and print.
- Measure effectiveness and impact of current marketing initiatives with tracking and analysis, and optimize accordingly.
- Create simple reporting mechanisms that allow leadership to recognize the impact of Talent Trust's marketing services and make decisions quickly.
- Deliver sustainable demand and qualified sales leads.
- Build on the awareness and ownership of our brand, mission, and vision with internal teams.
- Day-to day agency management of external partner agencies (website development and creative).

Please note that if you are called for an interview, you will be given a case study and asked to present your thoughts. You will be given enough time to review the case study before the interview.



## Who are you

We will only consider Malaysian candidates.

This position is based in Penang.

- Relevant Bachelor's degree.
- A minimum of 5 years of marketing experience and a minimum of 2 years experience as a marketing manager responsible for marketing strategies, channels, and branding.
- A track record of successful marketing campaign launches including proven experience building strategy, reviewing performance data, and making optimizations.
- Experience with multi-channel, data-driven lead generation campaigns.
- Experience using CRM/marketing tools for automation, reporting, campaign analysis, and reporting results.
- Creative mind with superb written and verbal communication skills.
- Good at ideation and working collaboratively with others.
- Self-starter with strong problem-solving ability and comfortable making decisions with limited information and resources.
- Solid project management capabilities; process-oriented with good end-to-end follow-up skills and an eye for detail.
- An eye for good design.
- Resourceful and able to seek out support, resources, and answers independently.
- You are an active disciple of your Christian Faith.

## **Nice to Have**

- Understanding of the StoryBrand framework.
- Previous experience with word of mouth campaigns.